## FY 2017 Budget

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| IIICOIIIE |                               |              |            |
|-----------|-------------------------------|--------------|------------|
|           | FY 2017 Dues                  | \$           | 105,840.00 |
|           | Interest Income               | \$           | 50.00      |
|           | Other Income                  | \$           | 1,000.00   |
|           | Wunder Fund Transfer          | \$           | 2,200.00   |
|           | Total Income                  | \$           | 109,090.00 |
| Expenses  |                               |              |            |
|           | Consultant Fees               | \$           | 62,000.00  |
|           | Convention Expenses           |              |            |
|           | Awards                        | \$           | 800.00     |
|           | Board Travel                  | \$           | 4,500.00   |
|           | Committees                    |              |            |
|           | Convention Comm.              | \$           | 1,600.00   |
|           | Farm Loan Programs            | \$           | 1,600.00   |
|           | Farm Programs                 | \$           | 1,600.00   |
|           | IT                            | \$           | 1,600.00   |
|           | Legislative                   | \$           | 2,400.00   |
|           | Membership                    | \$           | 1,600.00   |
|           | Mgt & Personnel               | \$           | 1,600.00   |
|           | First Time Attendee Incentive | \$           | 2,200.00   |
|           | Marketing Incentive           | \$           | 500.00     |
|           | Seed Money                    | \$           | 1,500.00   |
|           | Legislative Expenses          | \$           | 7,200.00   |
|           | General Board Travel          | \$           | 3,000.00   |
|           | Supplies/Postage              | \$           | 150.00     |
|           | IT Expenses                   | \$           | 500.00     |
|           | Zone Meetings                 |              |            |
|           | NACS President Travel         | \$           | 3,000.00   |
|           | State Travel                  | \$           | 10,500.00  |
|           | Zone Rep Travel               | \$           | 1,200.00   |
|           | Total Expenses                | \$109,050.00 |            |
|           | Margin                        | \$           | 40.00      |